

Indicative Rates

August 29, 2023

PACIFIC MIDWEST

mortgage & advisory



Industrial

Term	+65% LtV
5 Year	6.23% - 6.78%
7 Year	6.17% - 6.72%
10 Year	6.08% - 6.63%

Hotel

Term	+55% LtV
5 Year	6.38% - 7.28%
7 Year	6.32% - 7.22%
10 Year	6.23% - 7.13%

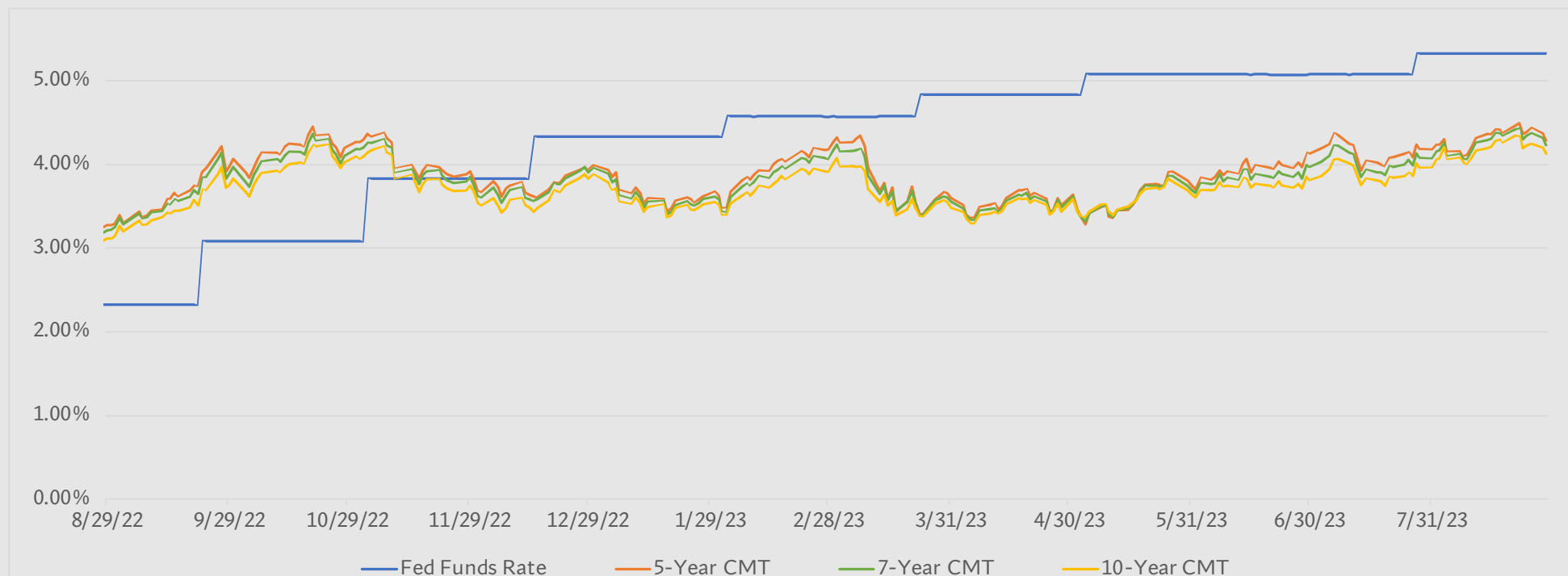
Retail / Office*

Term	+55% LtV
5 Year	6.38% - 7.28%
7 Year	6.32% - 7.22%
10 Year	6.23% - 7.13%

Multifamily

Term	+55% LtV	+75% LtV
5 Year	5.40% - 6.78%	6.14% - 6.74%
7 Year	5.32% - 6.72%	5.83% - 6.43%
10 Year	5.26% - 6.63%	5.66% - 6.26%
12 Year	5.37% - 5.97%	5.77% - 6.37%
15 Year	5.56% - 6.16%	5.96% - 6.56%
30 Year	6.00% - 6.60%	6.40% - 7.00%

Benchmark Rates 1-Year Lookback



Source: St. Louis Fed, Pacific Midwest

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DISCLAIMER: Actual rates and availability of commercial mortgages will vary based on individual property characteristics and fluctuations in benchmark rates. Loan fees and costs are not indicated above and vary by lender. Currently, office and retail loans are highly dependent on sponsor, location and tenant quality.